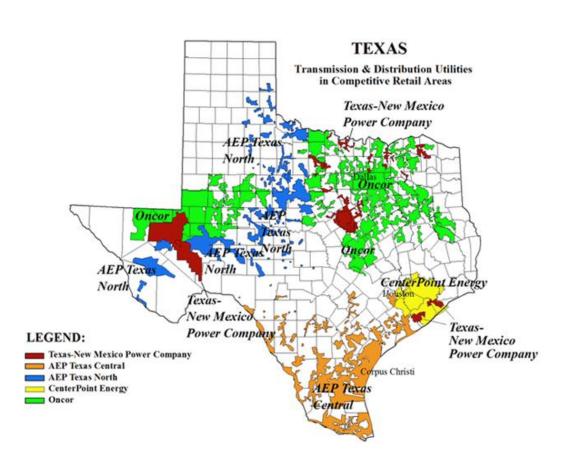
Retail Competition 101

February 6, 2015 Chairman Donna L. Nelson Public Utility Commission of Texas

The Competitive Market

 The competitive market serves over 6.7 million premises including the population centers of Houston and DFW.



This map doesn't include the Sharyland service territory that transitioned to competition in March of 2014

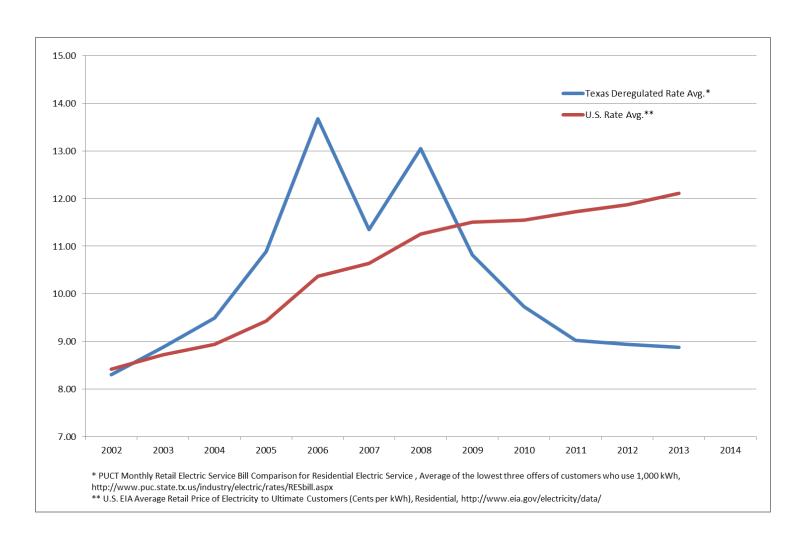
Retail Electric Providers in ERCOT

- REPs compete with one another in the competitive retail market.
- Procure electricity through bilateral contracts and the day ahead and real time markets.
- Interface with end-use customers.
- Required to obtain certification from the PUC; also have some reporting and disclosure requirements.
- REPs are not regulated by the PUC.
- Electric Choice: <u>www.powertochoose.org</u>

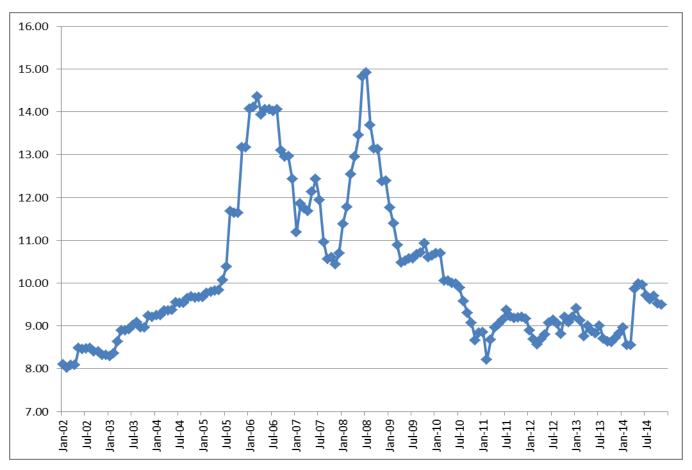
Texas Retail Market Statistics

- More than 300 products are available from more than 40 providers in the competitive areas.
- Approximately 89 percent of eligible Texas residents have chosen non-incumbent providers.
- Approximately 90 percent of eligible consumers in the commercial segment are with nonincumbent providers.
- Approximately 97 percent of eligible consumers in the industrial segment are with non-incumbent providers.

Texas Competitive Residential Rate Average Compared to U.S. Residential Rate Average by Year



Lowest Average Price per kWh Since January 2002



Source: http://www.puc.state.tx.us/industry/electric/rates/RESbill.aspx

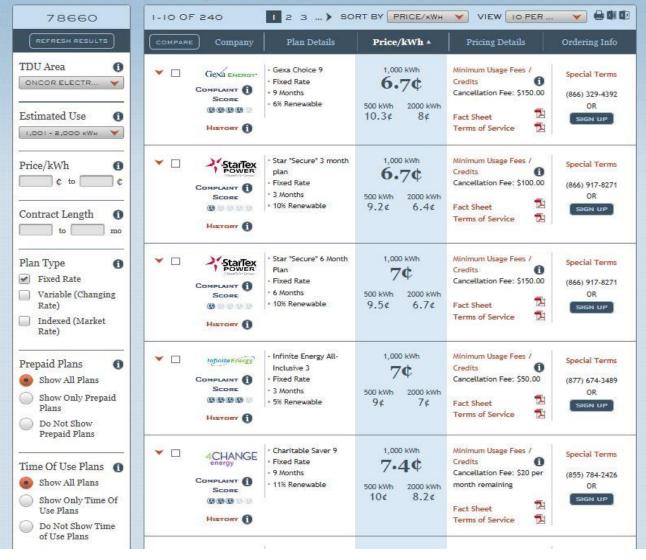
12 Month Fixed Retail Rates

TDU	Price	REP	2001 Reg'd Rate	Change	Inflation Adjusted 2001 Reg'd Rate	Inflation Adjusted Change
AEPC	8.6	Gexa	9.6	10%	12.77	32%
AEPN	8.5	Amigo Energy	10.0	15%	13.30	36%
CenterPoint	7.7	Discount Power	10.4	26%	13.83	44%
Oncor	7.2	Discount Power	9.7	26%	12.90	44%
TNMP	8.3	Gexa	10.6	22%	14.10	41%

As of 1/13/15; 34% inflation since 2001 (Bureau of Labor Statistics)



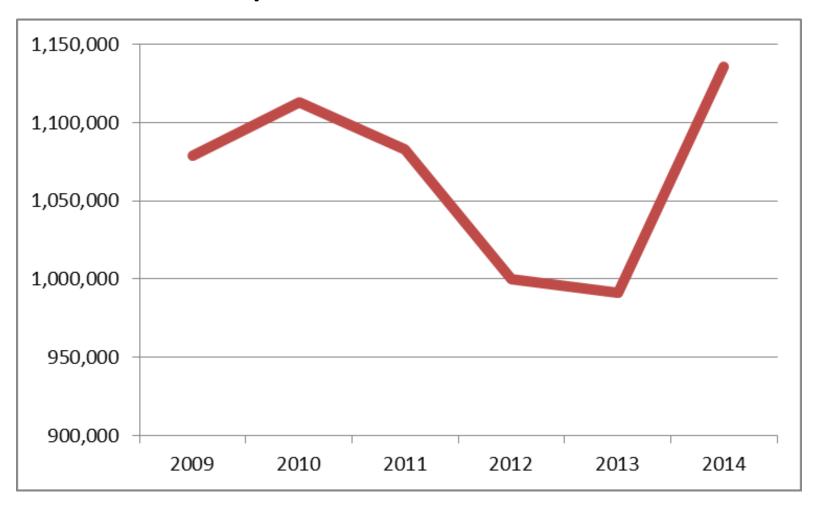
Shop. Compare. Choose.



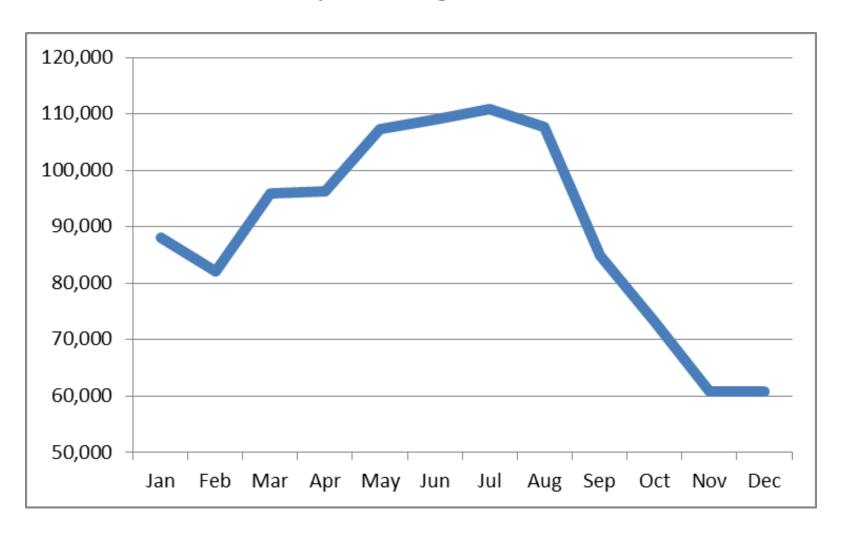
Power To Choose Website

- PUC Posting Requirements
 - REPs are expected to honor the pricing and terms of products posted
 - REPs are required to immediately modify or delete offers that have changed or no longer available
 - PUC reserves the right to remove offers without advanced notice if information is believed to be inaccurate or construed as deceptive
- PUC Staff monitors and reviews postings

Power to Choose / Poder de Escoger Unique Visits Since 2009



Power to Choose / Poder de Escoger Unique Visits Monthly Average Since 2009



Power To Choose Call Center

- PUC's Power to Choose Call Center
 - Two Bilingual PUC Employees
 - 1-866-PWR-4-TEX (1-866-797-4839)
 - Calls
 - FY 2014: 14,692
 - FY 2013: 15,984
 - Fulfillment Requests (Print-out of Offers)
 - FY 2014: 623
 - FY 2013: 461

